

LUCRUM CONSULTING
P&L BUDGET

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
Revenue													
Contracting Jobs	106,667	204,000	204,000	204,000	204,000	204,000	173,167	312,197	413,768	413,768	551,268	551,268	3,542,104
Total Revenue	106,667	204,000	204,000	204,000	204,000	204,000	173,167	312,197	413,768	413,768	551,268	551,268	3,542,104
Cost of Goods Sold													
Job Costs	96,000	183,600	183,600	183,600	183,600	183,600	155,850	280,977	372,392	372,392	496,142	496,142	3,187,894
Total COGS	96,000	183,600	183,600	183,600	183,600	183,600	155,850	280,977	372,392	372,392	496,142	496,142	3,187,894
Gross Profit	10,667	20,400	20,400	20,400	20,400	20,400	17,317	31,220	41,377	41,377	55,127	55,127	354,210
Administrative & Overhead													
Advertising & Promotion	500	500	1,500	500	500	6,500	500	3,500	4,000	500	500	6,500	25,500
Auto & Truck Expenses	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	15,840
Bank Service Charge	10	10	10	10	10	10	10	10	10	10	10	10	120
Computer & Internet	-	-	125	-	-	125	-	2,000	2,425	-	-	125	4,800
Dues & Subscriptions	-	-	100	-	-	100	-	-	100	-	-	100	400
Insurance	450	450	450	450	450	450	1700	3950	450	450	0	0	9,250
Meals & Entertainment	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-	-
Office Supplies	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Postage & Delivery	-	-	100	-	-	100	-	-	100	-	-	100	400
Professional Fees	-	-	2,950	500	-	5,000	-	-	3,000	-	2,000	3,000	16,450
Telephone Expense	454	454	454	454	454	454	454	454	454	454	454	454	5,448
Website	-	-	-	-	-	2,500	350	2,700	200	200	200	200	6,350
Total Expenses	3,184	3,184	7,459	3,684	3,184	17,009	4,784	14,384	12,509	3,384	4,934	12,259	89,958
Net Income Before Tax	7,483	17,216	12,941	16,716	17,216	3,391	12,533	16,836	28,868	37,993	50,193	42,868	264,252